# 11 high EQ moves that build trust and influence

Practical, powerful, and totally learnable



## 1

## Notice what's unsaid.

Who's silent? Who looks tense?

Why

Reading the room is a power move.





## Name the emotion in the room

"Feels like we're stuck."

Why

Naming it disarms it.





### Manage your own tone

Frustrated # unfiltered

Why

EQ is volume control.





#### Pause strategically

It's not awkward. It's intentional.



Space changes outcomes.





## Ask before you assume

"Want advice, or just space to vent?"

Why

Respect starts with being on the same page.





## Say "you first" in tense moments

Not to defer...

Why

To understand before reacting.



## 7

### Use questions to lead

"What would make this feel doable?"

Why

Opens doors, not debates.





## Reset instead of react

A walk. A breath. A playlist.



Regulated leaders regulate the room.





#### Normalize not knowing

"That's a new one for me. Tell me more."



Curiosity beats cover up.





## Practice presence over polish

Your energy speaks louder than your resume.



People remember how you made them feel.





# Give feedback for someone, not at them.

"Here's something I've noticed..."



Kind ≠ soft



# These are habits that change how people respond to you.

Because they feel seen, heard, and safe. Isn't that what we all want?



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