

How top  
professionals build  
their **success circles**

12 NETWORKING  
PRACTICES TO  
MASTER



WOMEN IN  
CONSUMER  
FINANCE

# 1 Cultivate Your Crisis Cabinet.



Identify 3–5 trusted advisors you can call for honest feedback and immediate help.



# 2 Diversify Your Thinking Partners.



Connect monthly with 2 professionals outside your field to challenge your perspective.



# 3 Schedule Relationship-Building Time.



Block 2 hours weekly for coffee chats, check-ins, and meaningful follow-ups.



# 4 Join Two Strategic Communities.



Commit to one industry group and one interest-based network where you'll actively participate.



# 5 Create Cross-Department Projects.



Initiate quarterly collaboration with colleagues from other teams to expand your internal network.



# 6 Maintain Your Alumni Connections.



Reach out to 3 former colleagues (or schoolmates) each month to sustain relationships beyond your current role.



# 7 Establish Your Emotional Support System.



Develop relationships with 2-3 trusted confidantes who understand your professional challenges.





# 8 Host Knowledge Exchange Sessions.



Organize bi-monthly skill-sharing meetups where everyone teaches something valuable.



# 9 Build Your Industry Radar Team.



Cultivate relationships with 5 diverse contacts who alert you to important industry shifts.



# 10 Invest in Reciprocal Relationships.



Identify ways to provide value to 3 key contacts each week before asking for anything.



# 11

## Create Your Personal Resource Directory.



Document who in your network has which expertise, tools, or connections you might need.



# 12 Form a Resilience Circle.



Connect 4–6 colleagues from different departments to collaboratively solve organizational challenges.



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Stephanie Eidelman

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